

Message Text

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64

ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

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R 081214Z APR 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 9225

AMEMBASSY ABU DHABI

AMEMBASSY BEIRUT

AMEMBASSY JIDDA

AMEMBASSY MANAMA

AMEMBASSY TEHRAN

UNCLAS KUWAIT 1347

E.O. 11652: N/A

TAGS: BEXP: KU

SUBJ: COMMUNICATIONS AND SERVICES TRADE MISSION

REF: STATE 60394

1. EMBOFF MET YESTERDAY WITH E SYSTEMS TEHRAN REP, RALPH J POWELL, WHO WAS BRIEFED ON SUBJECT MISSION. POWELL JUST RECENTLY OPENED OFFICE IN TEHRAN AND HE ANXIOUS TO HAVE HIS COMPANY PARTICIPATE IN THIS MISSION.

2. E SYSTEMS WHILE TRADITIONALLY ENGAGED IN A NUMBER OF DEFENSE RELATED ACTIVITIES HAS IN RECENT YEARS ENTERED INTO A NUMBER OF COMMUNICATION AND ELECTRONIC FIELDS WITH COMMERCIAL APPLICATIONS. COMPANY'S TAI DIVISION DOES TECHNICAL CONSULTING IN THE COMMUNICATIONS FIELD WHILE OTHER DIVISIONS MANUFACTURE AND MARKET LARGE COMMERCIAL SATELLITE ANTENNAS, AND SOPHISTICATED EQUIPMENT TO INCREASE THE UTILIZATION OF STANDARD TELEPHONE LINES. E SYSTEMS ALSO MANUFACTURES MAIL HANDLING SYSTEMS WHICH COMPLEMENTS THE COMMUNICATION THEME SINCE MOST COUNTRIES IN THE AREA INCLUDE POSTS IN THE SAME MINISTRY WITH TELEPHONE AND TELEGRAPH.

3. IF COMMERCE BELIEVES IT FEASIBLE TO MAKE ADDITION TO
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MISSION'S CURRENT COMPOSITION, WE RECOMMEND IN CONTACT THE

TAI DIVISION OF E SYSTEMS WHICH LOCATED AT 7700 ARLINGTON
BLVD, ARLINGTON, VA. (TEL. 573-8686) AND DISCUSS POSSIBILITY
THEIR JOINING MISSION WHICH NOW SEEMS SHORT ON CONSULTANTS.
POWELL SAID HE WOULD BE TELEXING TAI ABOUT MISSION TODAY.
MCCLELLAND

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Drafter: n/a
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